

# **CLIENT SCENARIO**

An independent hospitalityentertainment client had an aggressive deadline for new unit fitout, with limited internal capability for contractor management and realtime financial decision making. They requested expert programme support given internal resource constraints.

#### **CONTACT**

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# RAPID INSTALLATION: AGILE BA & PM

Sector: Hospitality/Entertainment

Type: Managed service

## **OUR APPROACH:**

After understanding the client objectives, timelines and constraints, VaLUENTiS rapidly mobilised expert resource to co-direct the project. A project office was formed to manage the various contractors, with approvals set up for any changes in scope with financial or timing impact. The project budget being @250,000.

A key element of the project was the need to manage an aggressive timeline – this required a detailed understanding of fit-out interdependencies, timelines and contingencies with related planning and agile thinking to deliver requisite objectives linking with the mandated service design principles and value proposition.

The on-site project manager we provided faced a rapidly changing environment where decision authority was challenging. A key part of the role was acting as an interface between client stakeholders and contractors, with potentially divergent agenda.

#### **VALUE OF PROJECT:**

The client was able to commence trading on the advertised date, meeting the marketing campaign commitment made to the public at large.

## PROJECT PLAYBOOK COMPONENTS:

- PROGRAMME MANAGEMENT
- AGILE PROJECT MANAGEMENT

- BUSINESS ANALYSIS
- GANTT CHARTING
- SERVICE DESIGN

#### SIMILAR PROJECTS DELIVERED IN:

Retail